

February

# FUEL for THOUGHT™

2021

A Free Monthly Newsletter From Your Friends At Joe Davis AutoSport

February Events	
February 2nd	Groundhog Day
February 7th	Super Bowl Sunday
February 12th	Chinese New Years
February 14th	Valentine's Day
February 15th	Presidents' Day
February 16th	Mardi Gras

## How Did It Start?

You cross your fingers for good luck, or to excuse yourself from lying, but do you ever wonder how customs like that originated? The Cracked website explains the beginnings of everyday behavior we take for granted:

- **Thumbs up.** English archers in the Middle Ages would use the gesture, which was the correct brace height of a longbow, as a signal that they were ready to shoot.
- **Encores.** Baroque audiences would demand repeat performances of songs of they enjoyed, sometimes in the middle of the piece.
- **Yawning.** Covering your mouth while yawning developed from an ancient belief that evil spirits could enter your mouth during a yawn.
- **Blowing out candles.** Making a wish while blowing out birthday candles derives from cultures which thought that smoke delivered prayers to the heavens.
- **High-fiving.** The first recorded high-five occurred on Oct. 2, 1977, when Glenn Burke of the LA Dodgers reached up to slap the hand of teammate Dusty Baker, who had just hit a home run, and Baker slapped his hand in return.
- **Crossing fingers.** Crossing fingers to catch good luck originated in ancient pagan cultures. The practice for lying came from early Christians who wanted to absolve themselves from lies they told their persecutors.

## Key To Martian Life May Not Be Plentiful

Brines—mixtures of salt and water that resist evaporation and freezing more than regular water—may be the key to finding evidence of ancient or current life on Mars, and also serve as a supply of water for human colonists someday. However, brines may not be as prevalent on Mars as previously thought, according to the SciNews website.

Earlier studies of brines may have overestimated how long they could exist on the Martian surface with its cold, thin, and arid atmosphere. That's because those studies looked at separate phases of brine—freezing, boiling, and evaporation. Newer research focusing on those properties at the same time suggests that brines aren't as stable as scientists believed.

The most favorable conditions for Martian surface brines are likely to be in the mid- to high northern latitudes, in large impact craters in the southern hemisphere, and in the shallow subsurface near the Martian equator. In the best-case scenario, though, they'll probably only be present for about 12 hours a day.



## Do You Have A Question About Car Maintenance That You Want Answered?

We love to hear from all of our good friends and clients who enjoy reading our monthly newsletter. If you have a question about anything related to your vehicle, feel free to reach out to us...

Call us at (215) 257-0204

Email us at

[evan@joedavisautosport.com](mailto:evan@joedavisautosport.com)

Or visit our website at

[www.joedavisautosport.com](http://www.joedavisautosport.com)

## VALENTINE'S SPECIAL

Lubricate Chassis

27 Point Safety Inspection

Oil & Filter Change

SAVE  
\$10.00

Expires 2/28/21

Must Present Coupon

Not Valid With Other Offers

## **Thank You! Thank You! Thank You!**

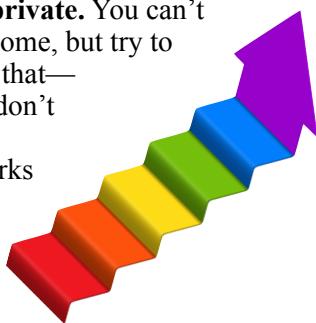
Special thanks go out to all of our clients and friends who graciously referred our shop to their friends and neighbors last month! Our business is built based on the positive comments and referrals from people just like you. We just couldn't do it without you.

**Richard Datesman, Josh Williams, Brennen Boyer, Zachary Dobron, Brandon Deaton, Robert Moore, Jerry Lapat, Kathy Kausch, Chris Stephenson, Mason Sullivan, & Nicole Dinich**

## **Remember These Tips For Job Success**

Success on the job is more than just showing up on time. How can you make your mark so you can advance in your career? Try following this advice from the Hays website:

- ★ **Know your organization's expectations.** What does your employer want to achieve? How does its culture contribute to its goals? What are its values? Get to know your organization inside and out so you can support it effectively.
- ★ **Show a positive attitude.** Managers and co-workers like working with upbeat people. You don't have to be Pollyanna, but you can consistently show enthusiasm for your work and your employer's goals.
- ★ **Be a team player.** Get to know the people you work with so you can help and support them. Volunteer for committees and task forces to show your willingness to work together. Collaboration is the key to success for any organization.
- ★ **Be considerate to people.** Always say "please" and "thank you." Respect co-workers' privacy and personal space. In general, treat people the way you'd like to be treated—or even a little better.
- ★ **Keep personal business private.** You can't avoid the occasional call home, but try to keep personal matters just that—personal. Be friendly, but don't overshare.  
A professional attitude marks you as someone to depend on.



## **Don't Commit These Financial Errors**

Handling money can be tricky under the best circumstances, but even more so during the chaos of the pandemic. On Yahoo, money management guru Dave Ramsey shares a list of mistakes to avoid as you try to stay financially afloat:

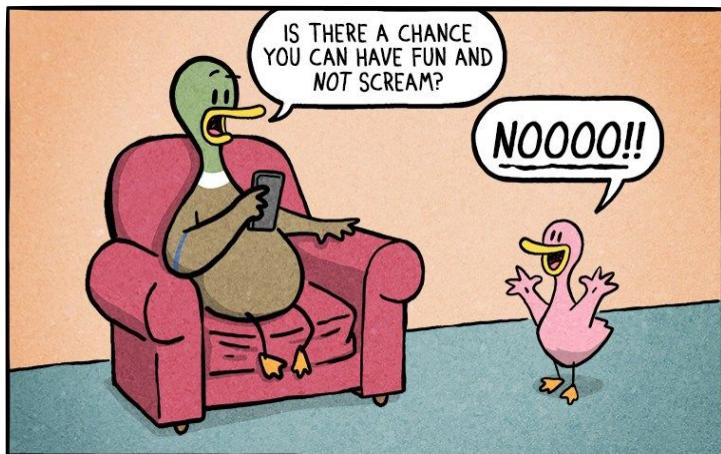
- ✖ **Tackling your biggest debts first.** The amount of money you owe may seem insurmountable, so don't confront it all at once. Start out by paying off your smallest debts, while making minimum payments on your larger ones to stay up to date. As you free up more money, you'll be able to take on your bigger challenges.
- ✖ **Justifying needless purchases.** You may think you deserve that new pair of expensive designer jeans because of how hard you've been working. Don't fall into that trap. The more you scale back on luxuries you don't really need, the better off you'll be in the long run.
- ✖ **Relying on credit cards.** Do as much shopping as you can using cash instead of credit cards. When you get paid, separate out the cash you'll need for rent, groceries, transportation, and other necessities, including savings. Resist the temptation to charge things, even essentials, and you'll have a better handle on how much you spend.
- ✖ **Buying everything new.** New cars lose value the minute you drive them away from the dealer. Consider used cars, along with resale shops for clothes, appliances, and other everyday needs. As long as what you buy meets your realistic needs, it doesn't matter whether it's the newest model available.
- ✖ **Failure to invest.** Got a little extra money? Instead of splurging on a new TV, put it into a solid mutual fund or other type of investment. Don't try to beat the stock market—invest for the long haul, not a quick win. And remember to contribute as much as you can to your 401(K) or other retirement fund to start building up the money you'll need later in life.
- ✖ **Being impatient.** Few people get rich by winning the lottery or hitting it big in the stock market. Think long term. Saving and investing a little bit on a regular basis is the best way to assure yourself of a financially stable future.

## **Love Us? Let Us Know!**

Great online reviews and your referrals mean the world to our locally-owned business. We jump for joy when our clients "show the love." If you've had a great experience with us... leave us a review on Google, Facebook, Yelp, or anywhere else. As always, if your experience is less than spectacular - let us know and make it up by giving us a call.

*Being deeply loved by someone,  
Gives you strength.  
While loving someone deeply,  
Gives you courage.*

- Ancient Philosopher



### **Thanks For The Kind Words**

"Joe Davis Autosport has been taking care of my car for about 3 years. They have proven to be consistently accurate in diagnosing problems, discussing repair options, and doing the work properly; I've never had a subsequent problem with their work. They are friendly, great folks to work with; and helpful when I've needed a ride to and from the garage. Their prices are very competitive, and I've never felt they were trying to 'sell' me more than what was needed on repairs. I strongly recommend using their services. Thanks."

- Peter

### **Dogs Process Speech Like Young Children**

Dogs understand words at the level of a 14-month-old child, a recent study has found. According to the Science Focus website, scientists in Budapest studied brain activity in dogs using electroencephalography, playing recordings of words the dogs knew, along with similar-sounding words and nonsense words that sounded completely different.

The brain readings showed that the dogs could distinguish between words they knew and the nonsense words, but their brains didn't differentiate between familiar words and similar-sounding words—"sit" and "sut," for example. Dogs, like very young humans, don't pay attention to all the sounds of a word. In children, this short attention span disappears as they learn to process different words and expand their vocabulary, at 14–20 months of age. Dogs, however, never progress beyond this point, and learn only about 165 words during their lifetimes.



### **Cold Weather... Not A Friend To Your Battery**

Cold weather affects your vehicle's battery more than any engine component. Being filled with fluid, mostly water, it is susceptible to freezing if not fully charged. Slow cranking is a common sign it is getting weak. Don't hesitate to call us if you are noticing it happening with your vehicle. Knowing your battery and vehicle is good to go, surely is peace of mind. We are always happy to help!



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### **Flush Out The Old Contaminated Fluid With A Winter Cooling System Flush Deal!**

**Save  
\$10.00**

Extend the life of your radiator, heater core, water pump, head gaskets, freeze plugs and radiator and heater hoses.



Expires 2/28/21 Must Present Coupon

Not Valid With Other Offers

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Joe Davis AutoSport Inc  
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Perkasie, PA 18944

# february

## What's Inside?

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## *What's The Answer?*

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*Can Dogs Really Understand What We Say To Them?*

*What Are Six Financial Errors Can You Avoid?*

*How Did Some Of Our Everyday Customs Originate?*



*The Answers To These And  
Many More Questions Are Inside*

